



GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: www.GSAAdvantage.gov.

Language Services

STANDARD INDUSTRY GROUP: 738 II

SERVICE CODE: R608

Contract number: GS-10F-0260X

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

Contract period: May 19, 2011 to May 18, 2016

MARYLAND INTERPRETING SERVICES INC DBA WE INTERPRET. NET

9731 CLEMSONVILLE RD

UNION BRIDGE, MD 21791-7813

Phone: 877-788-8454 FAX: 888-809-4077

E-mail: brian@weinterpret.net

Contractor's internet address/web site where schedule information can be found: www.weinterpret.net

Business size: Small

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 382-5/5RC – SERVICES FOR THE VISUAL AND HEARING IMPAIRED

SERVICE	UNIT OF ISSUE	GSA PRICE (including IFF)	GSA PRICE W/ VOLUME (2,000+ hours, including IFF)
Sign Language Interpreter - 4+ Business Days Notice	Hour	\$87.50	\$85.00
Sign Language Interpreter - 3 Business Days Notice	Hour	\$112.50	\$110.00
Sign Language Interpreter - 1 Business Day Notice	Hour	\$137.50	\$135.00



1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

		standard	high volume
Sign Language Interpreter - 4+ Business Days Notice	Hour	\$87.50	\$85.00

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

Labor Category Description and Qualifications

An interpreter who has demonstrated through a Certification by an approved organization at the state or national level and the WeInterpret.net screening process and at least 7 positive past performance references, the ability to interpret from American Sign Language into Spoken English or Signed English into Spoken English and vice versa. The requirement of a Second Language (Native level) exists with this interpreter.

This interpreter has an extensive range of vocabulary (including some specialized) along with a 4-year college degree in interpreting or a related field. Typically this interpreter has worked in paid positions with a variety of clients and a variety of content and context on a regular basis. While the interpreter must have at least 3 years of paid solo work experience, Continuing Education Credits must be obtained in order to remain Certified. These credits are at a minimum of 80 hrs of Course work per 4 year cycle. This interpreter holds RID membership.

This interpreter is qualified to provide interpreting services where there is a need to provide an interpretation between 2 different languages and 2 different forms (signing and speaking) with a wide range of vocabulary including specialized terms. Settings where this occurs are often business meetings, consultations with clients, advanced medical procedures, Graduate level courses and of course Government and other professional Work Place environments.

* ***Signed English (SE)*** An invented sign system created to provide a manual (with the hands) mode of communicating in an Exact English Language structure. This system is NOT a language but rather a method to present English on the Hands using all the parts of speech and grammar of Spoken English. While there are many signs to learn in this system, the learner already has a mastery of English and is therefore finds it easier to develop this skill.

* ***American Sign Language (ASL)*** A natural independent language with its own linguistic structure. While similar to some spoken languages, ASL is vastly different from the grammar of Spoken English. This language is the primary language used by Deaf adults and children raised in environments where ASL is the primary language. As with any foreign language, mastery at a native level requires not only



learning the words in the language but also the linguistic and cultural components. The learner generally finds that years of Education and years of Experience are required to develop this skill.

* **Oral Transliterating** Speech duplication, without voice, by the interpreter to provide a non-manual (not with the hands) mode of communicating English Language structure. This system is NOT a language but rather a method to present English via speech production in close proximity to the Deaf person using Speech Reading as their primary mode of communication. This interpreter is often trained in both Signed Language and speech production for optimal speech reading.

* **Tactile Signing** A system of using Sign Language either Signed English or American Sign Language in close proximity to a Deaf person who also happens to be Blind. This method using hand to hand contact allows the entire message to be interpreted/transliterated by the interpreter. Not only is this interpreter highly skilled in the language a choice but also must develop a personality prone to close interactions with others.

2. Maximum order. \$1 million
3. Minimum order. \$100.00
4. Geographic coverage (delivery area). 48 contiguous states; District of Columbia
5. Point(s) of production (city, county, and State or foreign country). Not applicable.
6. Discount from list prices or statement of net price. Net prices set forth above.
7. Quantity discounts. \$2.50 per hour discount for 2,000 hours per customer.
8. Prompt payment terms. Net 30 days.
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin). None.
- 11a. Time of delivery. As negotiated with ordering activity.
- 11b. Expedited Delivery. Contact the Contractor.
- 11c. Overnight and 2-day delivery. Contact the Contractor.
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.



12. F.O.B. point(s).Destination.

13a. Ordering address.

9731 CLEMSONVILLE RD
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13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address.

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15. Warranty provision. Not applicable.

16. Export packing charges, if applicable. Not applicable.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). None.

18. Terms and conditions of rental, maintenance, and repair (if applicable). Not applicable.

19. Terms and conditions of installation (if applicable). Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not applicable.

20a. Terms and conditions for any other services (if applicable). Not applicable.

21. List of service and distribution points (if applicable). Not applicable.

22. List of participating dealers (if applicable). Not applicable.

23. Preventive maintenance (if applicable). Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. Not applicable.



25. Data Universal Number System (DUNS) number. 036277684

26. Notification regarding registration in Central Contractor Registration (CCR) database. Contractor is registered at CCR.

About WeInterpret.net

Founded in 1996 as Maryland Interpreting Services serving the Fredrick, Maryland community, WeInterpret.net, through its state of the art on line scheduling system, has continued to expand. While its current customer base has grown to over 1200 and the number of staff approaching 20 full time, the number of subcontractors is over 1500 nationwide. Initially, its focus was on the K-12 education systems providing interpreting services to more than a dozen schools in several counties. Recent expansion in the Baltimore Metro and Montgomery County areas has included serving several large hospital systems for both in-patient and emergency room events. In addition to these two main areas of focus, Military Bases in the area have sought out the services of WeInterpret.net due to their rapid response to the ever changing requests of the various units. As military installations began asking about a GSA contract, it became clear that the next logical step in the business growth was to be listed on a GSA Schedule. Along with the office in Maryland, there is an office in New Mexico, established in 2009, to support our growing number of requests across the nation.

Full time office administration, an automated phone and on-line request system allow you to have rapid professional responses to all of your requests.

While not currently part of the GSA contract, Maryland Interpreting Services provides Video Remote Interpreting services under the dba: WeInterpret Linked.com.